

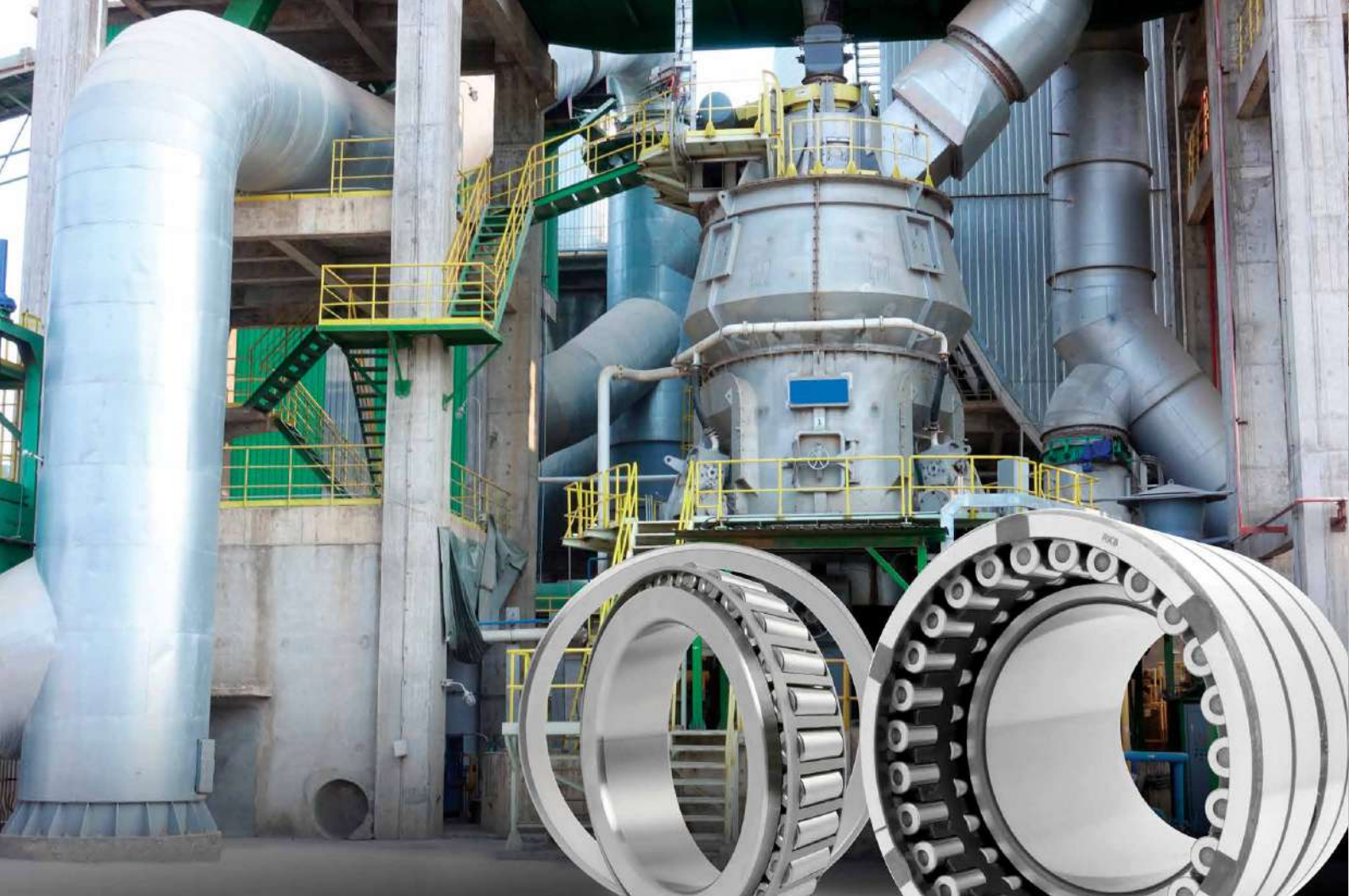


Bearing designed for
the Cement Industry



— Spherical Roller Bearings ROVSX Series Designed for Vibratory Equipment.

An Interview with the RKB Sales Director Alessandro Russi,
about bearings for the cement industry



— Taper Roller Bearings and Multiroll Cylindrical Roller Bearings Designed for Vertical and Horizontal Mills.

The cement industry, which is RKB's third most significant sector in terms of sales share, continues to be a major topic these days due to many current and future impressive infrastructure projects. The construction and infrastructure industries, where RKB also has a notable presence providing bearings worldwide for various purposes, heavily depend on construction materials like cement, ready-mix concrete, aggregates, and precast concrete blocks. Today, we're going to learn more directly from RKB Sales Director Alessandro Russi about the company's status as a bearings supplier to customers in the cement industry.

Hello, Alessandro! Let's start with a short introduction about your role at RKB.

I've been a part of RKB for over 16 years. Now I lead the sales department and work closely with our field teams and extended distribution network as well as with a large number of customers from a wide range of industries.

How do bearings contribute to the cement industry?

As we know, no matter the industry, bearings are indispensable for the manufacturing process. For cement, they are part of every stage, from the extraction of naturally occurring minerals to their transformation into construction materials. We are supplying large volumes of bearings

for various machinery, including high-pressure grinding rolls, vibrating screens, apron feeders, separators, vibratory hammers, cone crushers, jaw crushers, hammer crushers, vertical and horizontal mills, roller presses, ball mills, rotary kilns, gearboxes, conveyors, concrete mixer trucks, and bucket wheel excavators. I hope I didn't miss anything.



— Sealed Spherical Roller Bearings Designed for Harsh Environment.

Why RKB?

As I said previously, RKB is an increasingly major supplier of bearings for various types of equipment in the cement industry. They are designed to handle heavy loads, high temperatures, and abrasive environments commonly found in cement plants. This exceptional durability extends the lifespan of machinery, reducing maintenance costs and downtime. Only in the last month, our bearings have been shipped to cement plants in Northern Africa, Southeast Asia, and Europe.

Within the framework of our after-sales monitoring approach, we get regular feedback from the customers that use RKB bearings. They confirm the high level of operational efficiency of our bearings, their reliability and extended equipment lifespan.

In a demanding industry such as cement, various difficulties may occur. We view them as normal events which, even though not always predictable, should be accurately and timely solved. Besides

our consolidated know-how achieved in the many years of successful bearings manufacturing, cooperation with customers is paramount. We are truly attached to the idea that together we are worth more!

How do you see the future of RKB in this sector?

RKB had significant organic growth also in the cement industry. Along with our existing regular, long-term customers, we anticipate many new ones will start using the RKB bearings. In this regard, the trial periods we also offer to this category of prospective customers have had a positive impact. Our business model values a lot this approach in building trust and win-win business relations. It is yet another aspect of the relevant return on investment provided by RKB.

We're happy to see that our hard work and investments in building an effective supply network are successful and, consequently, that the RKB's well-stocked warehouses can actually achieve just-in-time deliveries.



Alessandro Russi, RKB Sales Director

Thank you, Alessandro!

You are welcome! Thank you!